

## **Ranger Steel Expands Product Line with Specialized Plate**

**Houston, TX, October 20, 2011** – Ranger Steel Services LP, the largest independent steel plate distributor in the United States, has established a specialty plate division and expanded its product line, starting with SA516-70 Normalized steel plate. Joining Ranger to head the new specialty plate program is long-time steel plate sales and marketing professional Patrick Dickerson.

“With his vast experience, Patrick is very qualified to handle and develop this product line,” said Ranger Steel President Ron Whitley. “He's spent his entire career selling carbon and alloy steel plate, as well as starting and managing specialty plate programs. We've been looking at adding new lines of plate to our existing inventory, and this is just the beginning.”

Patrick's lifelong career in steel plate sales and marketing started at Thyssen Metal Service. He then spent eight years at High Strength Steel, ultimately serving as sales and operations manager before leaving in 1998 to join Mitsubishi International Steel. As business development manager, Patrick was charged with establishing Mitsubishi's market presence in the Texas Gulf Coast region. He went to work for Jindal United Steel Corporation in 1999 as sales manager and for Mittal Steel USA in 2000 as senior account manager, leading business development initiatives in the U.S., Canada and Mexico until 2005. Triple S Steel Supply recruited Patrick as national sales manager for Specialty Plate Products, a position he held for six years until he joined Ranger Steel.

Expected to be on the ground at Ranger's 23-acre Houston distribution center in December, the Normalized steel targets customers in the Gulf Coast and Southeast U.S. regions who need plate that can withstand high-pressure demands. End uses include pressure vessels, such as field tanks and stacks, for the petrochemical, oil and gas, and transportation industries.

### **About Ranger Steel Services LP**

Founded in 1958, Houston-based Ranger Steel is the largest privately owned steel plate distributor in the United States. Ranger's strategically located distribution centers at the Port of Houston, Tulsa, Los Angeles Basin, Fort Worth and Memphis serve a wide variety of industries, including ship building, energy, transportation, vessel and heat exchanger, heavy plate fabrication, commercial and industrial construction, and storage tanks. Visit Ranger at [www.rangersteel.com](http://www.rangersteel.com).

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